



Revision number: PURCHASING AGENT: BRENDA VELDEVERE (801) 538-3142

ITEM: XEROX DIGITAL COPIERS - STATEWIDE  
(SEGMENTS 4B, 4C, 5A and 5B ONLY)

VENDOR: 08670B - A XEROX CORPORATION  
675 EAST 500 SOUTH  
SALT LAKE CITY UT 84102

INTERNET ADDRESS: [www.xerox.com](http://www.xerox.com)

TELEPHONE: (801) 535-8690

FAX NUMBER: (801) 535-8600

CONTACT: BRAD CORNIA

EMAIL ADDRESS: [brad.cornia@usa.xerox.com](mailto:brad.cornia@usa.xerox.com)

BRAND/TRADE NAME: XEROX

PRICE: SEE ATTACHED

TERMS: NET 30

EFFECTIVE DATES: 04/21/2003 THROUGH 04/20/2005

DAYS REQUIRED FOR DELIVERY: 10-14 BUSINESS DAYS ARO

MINIMUM ORDER: 1 COPIER

OTHER CONDITIONS: CONTRACT PERIOD IS FOR TWO (2) YEARS, WITH THREE  
ADDITIONAL ONE YEAR TERMS AFTER 04/20/2005.

ORIGINATING SOLICITATION: BV3905 OPENED 03/04/2003 AT 2:00 P.M.

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**THIS IS A BRAND NEW CONTRACT.**

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All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Craig Crowther (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Craig Crowther at (801) 538-1193. A copy of the copier request form is located at the end of this contract information sheet.

State of Utah Contract AR1645

**Xerox DC555H Digital Copier (Segment 4B)**

Make & Model	Xerox DC555H
Multi-copy/print speed	55 Copies or Prints per minute
Warranty Period	60 Days
Recommended "optimum" monthly volume	25,000 Copies/Prints
Recommended maximum monthly volume	150,000 Copies/Prints
Machine dimension	49" W x 27.5" D x 44" H
Power Requirements	115V 15AMP

**DC555H - \$8,640.**

Standard features:

- Digital Document Scanner (DADF), **70 sheet capacity**
- Copying speed 55 pages per minute
- Scan once print many
- Scan Mixed sized originals automatically
- **Finisher: Dual or single staple sets up to 50 sheets.**
- Automatic image quality adjustments for mixed copying of text and photographs
- Copy resolution: 600 x 600 x8
- Standard-two (2) front loading paper drawers with a High-cap feeder & bypass tray. **Total capacity 4,800**
- Paper throughput: 4.13 x 5.83 to 11 x 17 in 16-110lb.
- Maximum Copy Size: 11 x 17
- **Automatic "trayless" duplexing**
- **Automatic covers, sheet insertion, and transparency dividers**
- Automatic book copying, Auto Image Rotation, Automatic Image Centering, Auto paper size selection, Auto tray-switching, mirror image. Etc..
- **Electronic pre-collation; will sort with out a physical sorter**
- **4.5 GB HDD**
- Job build, Photo mode, multi-up copying and Booklet Creation, Edge erase, four way image shift
- Automatic Reduction and Enlargement from 25% to 400%
- Pre-program up to 10 jobs
- **Electronic auditron (2,150 accounts)**
- Energy Star Compliant





### **Xerox DC555H Digital Copier/Printer/Scanner Accessories:**

1.	256MEMKIT-256Mb Upgrade Kit	\$199.
2.	DC35CT-Offset Catch Tray	\$0.
3.	DC35FI-Foreign Interface Device	\$175.
4.	DC55UPG-DC to ST Upgrade Kit	\$2,430.
5.	DLXSCANSW-Deluxe Scan SW	\$3,145.
6.	iFAXPK-Internet Fax Pak	\$945.
7.	NWACCT-Network Accounting Enable	\$500.
8.	SCANPK-Network Scan w E-Mail Pak	\$1,195.
9.	SCNiFAXPK-Scan/ Email/ iFax	\$1,895.
10.	SCSRVFXPK-Scan/ Email/ NW Srv Fax	\$2,555.
11.	SECURKIT-Image Overwrite Kit	\$695.
12.	SRVFXPK-Network Server Fax Pak	\$1,800.
13.	STDSCANSW-Standard Scan SW	\$895.
14.	USBKIT-USB Direct Connect Kit	\$250.

### **Cost-per-Copy Information**

All supplies, (including staples), are covered in the maintenance cost per copy charge

Maintenance & Supplies:       **\$ .0097** per copy, no monthly minimum.

### **Supplies:**

Toner	(yields 28,000 impressions based on 5% area coverage)
Staple Cartridge	(5,000 staples included)
Xerographic Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)
Fuser Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)

**FOR MAINTENANCE AND SUPPLIES, PLEASE SEE STATE OF UTAH CONTRACT PD1646**

State of Utah Contract AR1645

### Xerox DC470A Digital Copier (Segment 4C)

Make & Model	Xerox DC470A
Multi-copy/print speed	65 Copies or Prints per minute
Warranty Period	60 Days
Recommended "optimum" monthly volume	50,000 Copies/Prints
Recommended maximum monthly volume	200,000 Copies/Prints
Machine dimension	40"Wx 30"D x 43" H
Power Requirements	Sole use of a 115V 20AMP

### DC470A - \$12,500.

Standard features:

- Digital Document Scanner (DADF), **75 sheet capacity**
- Copying speed 65 pages per minute
- Scan once print many
- Scan Mixed sized originals automatically
- **Finisher: Dual or single staple sets up to 50 sheets.**
- Automatic image quality adjustments for mixed copying of text and photographs
- Copy resolution: 600 x 600 x8 (Print 600 x 600 x8 up to 1800 x 1800)
- **Standard-four (4) front loading paper drawers**
- Optional total paper capacity 5,150 w/HCF
- Paper throughput: 4 x 6 10 11 x 17 in 16-110 lb. weights
- Maximum Copy Size: 11 x 17
- **Automatic "trayless" duplexing**
- **Automatic covers, sheet insertion, and transparency dividers**
- Automatic book copying, Auto Image Rotation, Automatic Image Centering, Auto paper size selection
- **Electronic pre-collation; will sort with out a physical sorter**
- **9.1 GB HDD**
- Job build, Photo mode, multi-up copying and Booklet Creation, Edge erase, four way image shift
- Automatic Reduction and Enlargement from 25% to 400%
- Pre-program up to 10 jobs
- **Electronic auditron (2500 accounts)**
- Energy Star Compliant



**Xerox DC470A Digital Copier/Printer/Scanner Accessories:**

1.	70SCANDX-4XXST to 4XXSDX Upgrade	\$6,100.
2.	70SCANFX-Scan Fax Hardware Kit	\$795.
3.	DC60STPLR-Convenience Stapler	\$500.
4.	DC65PHON3-3 Port Share Device	\$265.
5.	DC70MEM-128 Mb EPC RAM	\$950.
6.	DC70MEM32-32 Mb ESS RAM	\$295.
7.	DC70RHDD-Removeable Hard Disk Drive	\$1,595.
8.	DC70SCAN-4XXST to 4XXSL Upgrade	\$3,795.
9.	DC80CUPG-DC4XX to DC4XXST Upgrade	\$7,030.
10.	DC80FAX-Fax	\$1,180.
11.	DC80FI-Foreign Interface	\$175.
12.	DCACCTD-Network Accounting	\$500.
13.	DGENSCAN-Gen Scan w/E-mail	\$2,195.
14.	DGNSCNFX-Gen Scan w/E-mail & Fax	\$3,375.
15.	DNETFAX-Net Fax Ennoblement	\$1,975.
16.	DPWRCONV-30 to 20 amp Conversion	\$0.
17.	FD7-Disk/Carrier	\$900.
18.	FD8-Disk/Carrier-ESS	\$900.
19.	FI6SENSE-6th Sense with Foreign Interface	\$175.
20.	GNSCNUPG-DC4XX Gen Scan Upgrade	\$1,895.
21.	NF4-HCF w/Bypass	\$1,350.
22.	SECUREHD-HDD Security Kit	\$995.
23.	T6W-DT Accy shelf	\$75.
24.	UD6-Token Ring	\$595.

**Cost-per-Copy Information**

All supplies, (including staples), are covered in the maintenance cost per copy charge

Maintenance & Supplies: **\$.0080** per copy, no monthly minimum.

**Supplies:**

Toner	(yields 24,000 impressions based on 5% area coverage)
Staple Cartridge	(5,000 staples included)
Xerographic Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)
Fuser Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)

**FOR MAINTENANCE AND SUPPLIES, PLEASE SEE STATE OF UTAH CONTRACT PD1646**

State of Utah Contract AR1645

### **Xerox DC480A Digital Copier (Segment 5A)**

<b>Make &amp; Model</b>	<b>Xerox DC480A</b>
<b>Multi-copy/print speed</b>	<b>75 Copies or Prints per minute</b>
<b>Warranty Period</b>	<b>60 Days</b>
<b>Recommended "optimum" monthly volume</b>	<b>75,000 Copies/Prints</b>
<b>Recommended maximum monthly volume</b>	<b>400,000 Copies/Prints</b>
<b>Machine dimension</b>	<b>40"W x 30" D x 43" H</b>
<b>Power Requirements</b>	<b>Sole use of a 115V 20AMP</b>

### **DC480A - \$17,040.**

Standard features:

- Digital Document Scanner (DADF), **100 sheet capacity**
- Copying speed 75 pages per minute
- Scan once print many
- Scan Mixed sized originals automatically
- **Finisher: Dual or single staple sets up to 50 sheets.**
- Automatic image quality adjustments for mixed copying of text and photographs
- Copy resolution: 600 x 600 x8 (Print 600 x 600 x8 up to 1800 x 1800)
- Standard-four (4) front loading paper drawers with a High Capacity feeder & bypass tray for 5,150 total sheets
- Paper throughput: 4 x 6 10 11 x 17 in 16-110 lb. weights
- Maximum Copy Size: 11 x 17
- **Automatic "trayless" duplexing**
- **Automatic covers, sheet insertion, and transparency dividers**
- Automatic book copying, Auto Image Rotation, Automatic Image Centering, Auto paper size selection, mirror image, etc..
- **Electronic pre-collation; will sort with out a physical sorter**
- **9.1 GB HDD**
- Job build, Photo mode, multi-up copying and Booklet Creation, Edge erase, four way image shift
- Automatic Reduction and Enlargement from 25% to 400%
- Pre-program up to 10 jobs
- **Electronic auditron (2500 accounts)**
- Energy Star Compliant



**Xerox DC480A Digital Copier/Printer/Scanner Accessories:**

1.	70SCANDX-4XXST to 4XXSDX Upgrade	\$6,100.
2.	70SCANFX-Scan Fax Hardware Kit	\$795.
3.	DC65PHON3-3 Port Share Device	\$265.
4.	DC70MEM-128 Mb EPC RAM	\$950.
5.	DC70MEM32-32 Mb ESS RAM	\$295.
6.	DC70RHDD-Removeable Hard Disk Drive	\$1,595.
7.	DC70SCAN-4XXST to 4XXSL Upgrade	\$3,795.
8.	DC80CUPG-DC4XX to DC4XXST Upgrade	\$7,030.
9.	DC80FAX-Fax	\$1,180.
10.	DC80FI-Foreign Interface	\$175.
11.	DCACCTD-Network Accounting	\$500.
12.	DGENSCAN-Gen Scan w/E-mail	\$2,195.
13.	DGNSCANFX-Gen Scan w/E-mail & Fax	\$3,375.
14.	DNETFAX-Net Fax Ennoblement	\$1,975.
15.	DPWRCONV-30 to 20 amp Conversion	\$0.
16.	FD7-Disk/Carrier	\$900.
17.	FD8-Disk/Carrier-ESS	\$900.
18.	FI6SENSE-6th Sense with Foreign Interface	\$175.
19.	GNSCNUPG-DC4XX Gen Scan Upgrade	\$1,895.
20.	NF1 – DT Accy shelf	\$75.
21.	SECUREHD-HDD Security Kit	\$995.
22.	UD6-Token Ring	\$595.

**Cost-per-Copy Information**

All supplies, (including staples), are covered in the maintenance cost per copy charge

Maintenance & Supplies:       **\$ .0079** per copy, no monthly minimum.

**Supplies:**

Toner	(yields 24,000 impressions based on 5% area coverage)
Staple Cartridge	(5,000 staples included)
Xerographic Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)
Fuser Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)

**FOR MAINTENANCE AND SUPPLIES, PLEASE SEE STATE OF UTAH CONTRACT PD1646**

State of Utah Contract AR1645

**Xerox DC490 Digital Copier (Segment 5B)**

<b>Make &amp; Model</b>	<b>Xerox DC490</b>
<b>Multi-copy/print speed</b>	<b>90 Copies or Prints per minute</b>
<b>Warranty Period</b>	<b>60 Days</b>
<b>Recommended "optimum" monthly volume</b>	<b>100,000 Copies/Prints</b>
<b>Recommended maximum monthly volume</b>	<b>500,000 Copies/Prints</b>
<b>Machine dimension</b>	<b>40"W x 30" D x 43" H</b>
<b>Power Requirements</b>	<b>Sole use of a 220V 20AMP</b>

**DC490 - \$19,275.**

Standard features:

- Digital Document Scanner (DADF), **100 sheet capacity**
- Copying speed 90 pages per minute
- Scan once print many
- Scan Mixed sized originals automatically
- **Finisher: Dual or single staple sets up to 50 sheets.**
- Automatic image quality adjustments for mixed copying of text and photographs
- Copy resolution: 600 x 600 x8 (Print 600 x 600 x8 up to 1800 x 1800)
- Standard-four (4) front loading paper drawers with a High Capacity feeder & bypass tray for 7,150 total sheets
- Paper throughput: 4 x 6 10 11 x 17 in 16-110 lb. weights
- Maximum Copy Size: 11 x 17
- **Automatic "trayless" duplexing**
- **Automatic covers, sheet insertion, and transparency dividers**
- Automatic book copying, Auto Image Rotation, Automatic Image Centering, Auto paper size selection, mirror image, etc..
- **Electronic pre-collation; will sort with out a physical sorter**
- **9.1 GB HDD**
- Job build, Photo mode, multi-up copying and Booklet Creation, Edge erase, four way image shift
- Automatic Reduction and Enlargement from 25% to 400%
- Pre-program up to 10 jobs
- **Electronic auditron (2500 accounts)**
- Energy Star Compliant





**Xerox DC490 Digital Copier/Printer/Scanner Accessories:**

1.	70SCANDX-4XXST to 4XXSDX Upgrade	\$6,100.
2.	70SCANFX-Scan Fax Hardware Kit	\$795.
3.	90GENSCAN-Generic Scan w/ E-mail	\$2,195.
4.	90GNSCNFX-Generic Scan w/E-mail & Fax	\$3,375.
5.	90NETFAX-Network Fax	\$1,975.
6.	90PWRCONV-220/30 Power Conversion Kit	\$0.
7.	DC65PHON3-3 Port Share Device	\$265.
8.	DC70MEM-128 Mb EPC RAM	\$950.
9.	DC70RHDD-Removeable Hard Disk Drive	\$1,595.
10.	DC70SCAN-4XXST to 4XXSL Upgrade	\$3,795.
11.	DC80FAX-Fax	\$1,180.
12.	DC80FI-Foreign Interface	\$175.
13.	DC90CUPG-DC490 to DC490ST Upgrade	\$7,030.
14.	DCACCTD-Network Accounting	\$500.
15.	FD7-Disk/Carrier	\$900.
16.	FD8-Disk/Carrier-ESS	\$900.
17.	FI6SENSE-6th Sense with Foreign Interface	\$175.
18.	GNSCNUPG-DC4XX Gen Scan Upgrade	\$1,895.
19.	NF1 – DT Accy shelf	\$75.
22.	SECUREHD-HDD Security Kit	\$995.
23.	UD6-Token Ring	\$595.

**Cost-per-Copy Information**

All supplies, (including staples), are covered in the maintenance cost per copy charge

Maintenance & Supplies: **\$ .0078** per copy, no monthly minimum.

**Supplies:**

Toner	(yields 28,000 impressions based on 5% area coverage)
Staple Cartridge	(5,000 staples included)
Xerographic Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)
Fuser Module	(ordered under Maintenance Agreement and replaced by service technicians at no charge)

**FOR MAINTENANCE AND SUPPLIES, PLEASE SEE STATE OF UTAH CONTRACT PD1646**



All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

Relocation fees are variable and will be quoted on a case-by-case basis.

Contractor has demo models in their showroom.

**For maintenance and supplies, please see State of Utah Contract PD1646.**

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

**63A-2-105 COPIER REQUEST FORM**  
**STATE OF UTAH**

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES  
3150 STATE OFFICE BUILDING,  
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

**EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER**

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**MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER**

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE		
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)			
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET		
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS	
OTHER.....				
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**COPIER SELECTED**

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

**CURRENT COPIER**

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

**X**

DIVISION DIRECTOR (SIGNATURE) \_\_\_\_\_ PRINT NAME \_\_\_\_\_ DATE \_\_\_\_\_  
**X**

DEPARTMENT DIRECTOR (SIGNATURE) \_\_\_\_\_ PRINT NAME \_\_\_\_\_ DATE \_\_\_\_\_

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

\_\_\_\_\_  
\_\_\_\_\_  
DATE \_\_\_\_\_